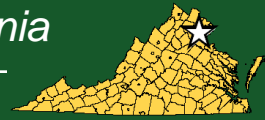


Prince William/Manassas/Manassas Park, Virginia

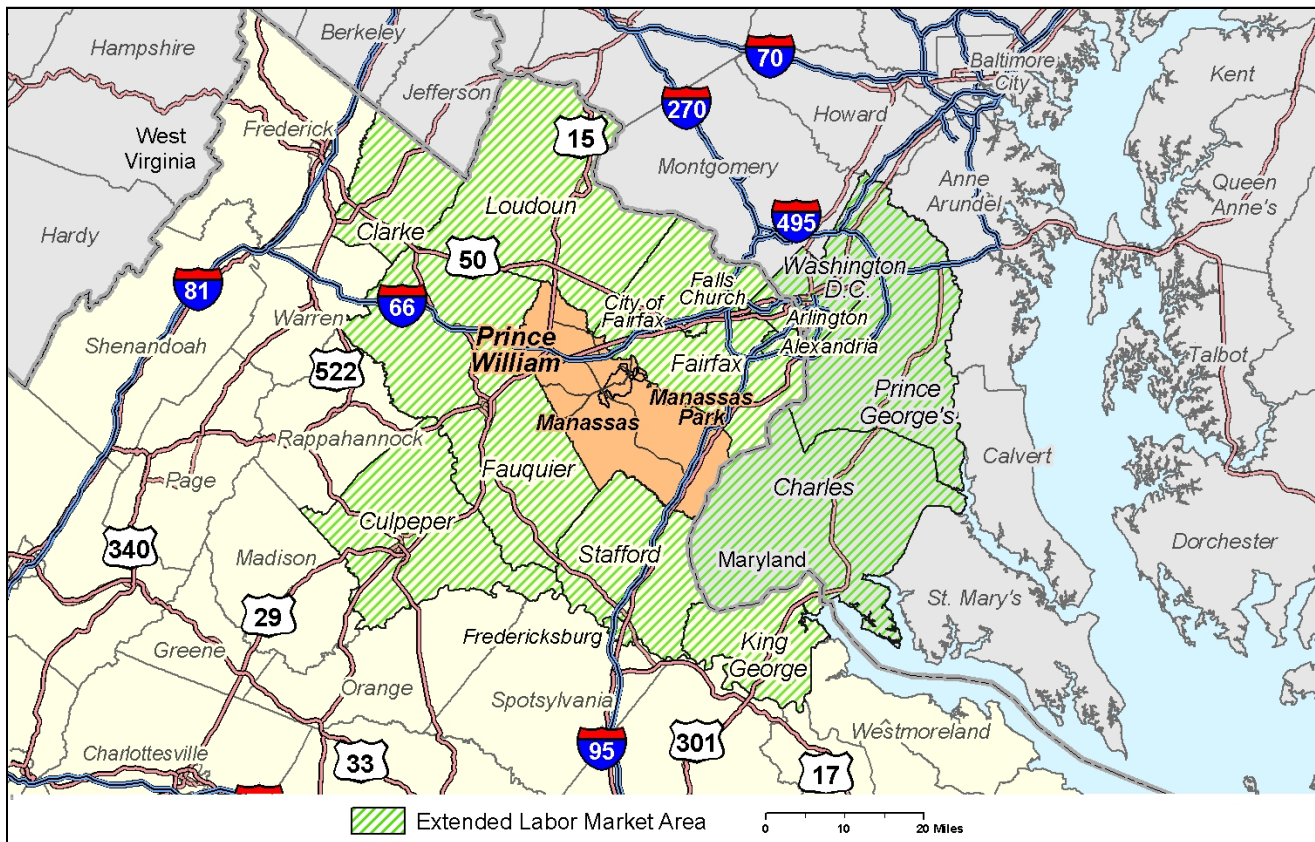
Community Profile

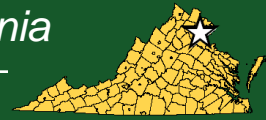


LOCATION

Prince William County and the two independent cities of Manassas and Manassas Park consist of 360 square miles in the northeastern portion of Virginia. The topography of the area varies from the coastal plain along the Potomac River to the east, through the Piedmont plateau in the center, to the ridges and foothills of the west. Approximately one-half of the county is forested. Major business concentrations are located along the I-95 and I-66 corridors. Located just 25 miles southwest of Washington, D.C., it is situated in the midst of one of the fastest growing areas of Virginia.

Prince William County, Manassas, and Manassas Park are part of the Washington-Arlington-Alexandria Metropolitan Statistical Area (MSA).





LABOR MARKET DATA

Population

Gender Distribution (2007)

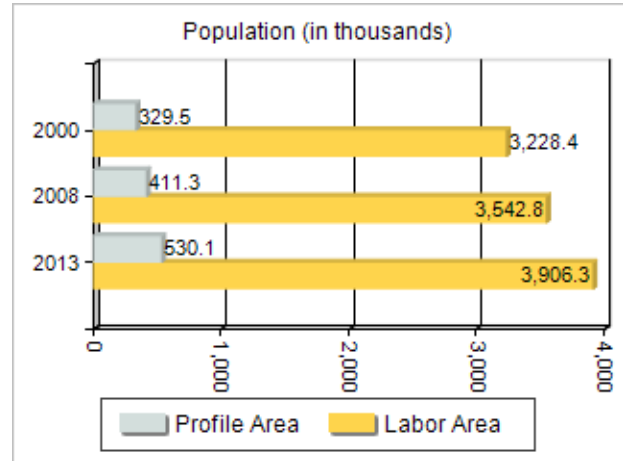
Area	Male	Female
Prince William/Manassas/Manassas Park	50.2%	49.8%

Race/Ethnicity (2007)

Classification	Profile Area	Labor Area
White	288,295	2,011,769
Black	77,860	1,133,796
Asian	27,920	286,903
Two or More	10,622	67,702
American Indian or Alaska Native	1,956	14,002
Pacific Islander	596	3,436
Hispanic (may be of any race)	82,674	395,285

Median Age

Manassas	34 years
Manassas Park	32 years
Prince William	32 years



Civilian Labor Force (2008)

Prince William/Manassas/Manassas Park	232,852
Surrounding Labor Area	2,027,800
Total	2,260,652

Labor Force Participation (2000 Census)

Prince William/Manassas/Manassas Park	76.8%
Surrounding Labor Area	72.7%

Unemployment

Unemployment Rate (April 2009)

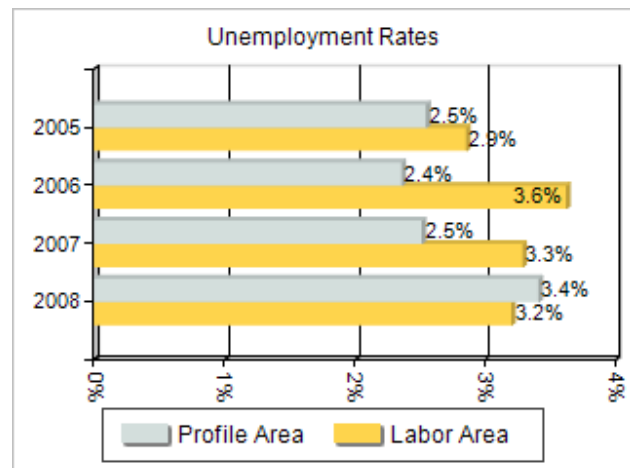
Prince William/Manassas/Manassas Park	5.5%
Labor Area	5.9%
Statewide	6.6%

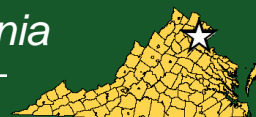
Unemployed (2008)

Prince William/Manassas/Manassas Park	7,942
Labor Area	80,615
Total	88,557

Underemployed (1st Quarter 2009)

Prince William/Manassas/Manassas Park	16,203
Labor Area	174,567
Total	190,770





Commuting Patterns (2000 Census)

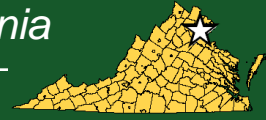
Live and work in Prince William/Manassas/Manassas Park:	68,894	32.6%
Total In-Commuters:	37,407	17.7%
Total Out-Commuters:	105,280	49.8%
Net Out-Commuters:	67,873	
<i>In-Commuters From:</i>		
Fairfax Co. VA	9,284	35.1%
Stafford Co. VA	8,353	31.6%
Fauquier Co. VA	4,362	16.5%
Spotsylvania Co. VA	3,311	12.5%
Loudoun Co. VA	1,161	4.4%
<i>Out-Commuters To:</i>		
Fairfax Co. VA	51,431	57.0%
District of Columbia DC	16,543	18.3%
Arlington Co. VA	10,876	12.1%
Alexandria City VA	6,581	7.3%
Loudoun Co. VA	4,749	5.3%

Additional Labor Resources

High school graduates not continuing (2007-2008)	672
Two-year college graduates (Spring 2008)	4,378
Two-year college enrollees (Fall 2008)	60,222
Other college and university graduates (Spring 2008)	9,835
Total	75,107

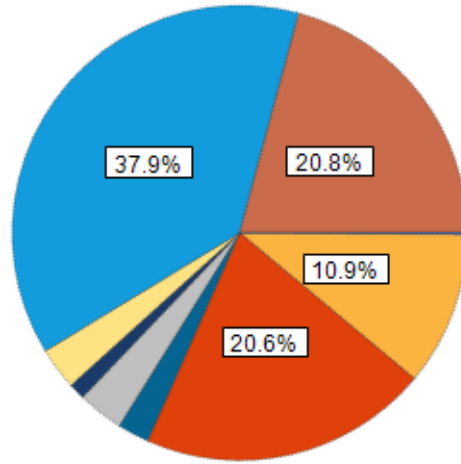
Educational Attainment

Percentage of Prince William/Manassas/Manassas Park 2004-2005 ninth graders graduating in 2007-2008	72.4%
Percentage of Prince William/Manassas/Manassas Park population age 25+ who are high school graduates	87.6%
Percentage of Prince William/Manassas/Manassas Park population age 25+ who have earned a Bachelor's Degree or higher	30.8%



Employment by Sector* (4th Qtr. 2008)

Natural Resources and Mining	184	0.1%
Construction	14,296	10.9%
Trade	26,894	20.6%
Transportation and Utilities	2,933	2.2%
Manufacturing	4,263	3.3%
Information	1,530	1.2%
Financial	3,924	3.0%
Services	49,522	37.9%
Government	27,221	20.8%
Other	3	0.0%
Total	130,770	100.0%

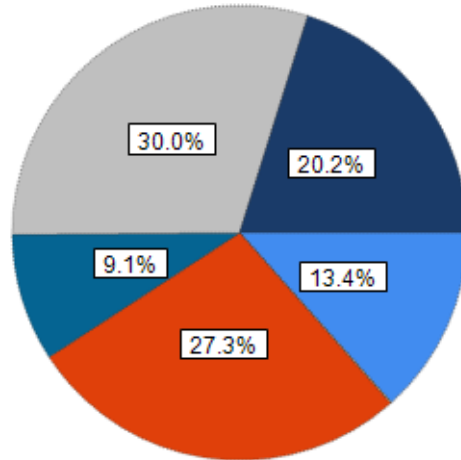


N.D. - Not Disclosed

*By Business Establishment

Employment by Occupation* (4th Qtr. 2008)

Construction, Extraction & Maintenance	16,150	13.4%
Farming, Fishing & Forestry	93	0.1%
Managerial, Professional & Related	32,965	27.3%
Production, Transportation & Material Moving	10,938	9.1%
Sales & Office	36,127	30.0%
Service	24,314	20.2%
Total	120,587	100%



*By Business Establishment

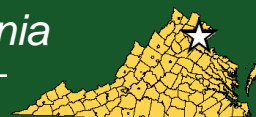
Major Employers

Manufacturing

Company	Product/Service	Est. Employment
Aerojet-General Corporation	Rocket motors	300 - 599
Arban and Corosi Inc.	Construction materials	100 - 299
BAE Systems	Aerospace electronic systems	100 - 299
Deck America	Custom decks & sunrooms	300 - 599
Micron Technology Virginia	Semiconductors	1,000 - 1,499

Prince William/Manassas/Manassas Park, Virginia

Community Profile



Nonmanufacturing

Company	Product/Service	Est. Employment
Alliant/Atlantic Food Service	Food Distribution	300 - 599
Colgan Air	Air Transportation Services	300 - 599
Comcast	Telecommunications	300 - 599
General Dynamics Land Systems	R&D/combat vehicles	300 - 599
Lockheed Martin Corporation	Systems Engineering/Defense Contracting	1,000 - 1,499
Minnieland Private Day School, Inc.	Child Development	300 - 599
Northern Virginia Community College	Higher education	600 - 999
Northern Virginia Electric Cooperative	Electric utility	300 - 599
Potomac Hospital	Health Care	1,000 - 1,499
Prince William Hospital	Health Care	1,000 - 1,499
S.W. Rogers	Construction	1,000 - 1,499
U.S. Foodservice, Inc.	Food distribution	300 - 599
Verizon Communications	Telecommunications	300 - 599
Wm. T. Hazel Co.	Land Development	300 - 599

Closings, Reductions, Layoffs (1/2007 to date)

Date	Type	Company	Product/Service	Employees Affected
4/1/2007	Closing	Pulte Homes Corporation	Wall panels and concrete form building systems	58

Union Activity (1/2004 - 5/2008)

Petitions filed for representation	5
Petitions filed for decertification	1
Elections won by company	3

Estimated Earnings (May 2007)

Occupation	Med. Wage	Mean Wage	Med. Salary	Mean Salary
Laborers and freight, stock, and material movers, hand	\$12.17	\$12.97	\$25,310.37	\$26,968.75
Maintenance and repair workers, general	\$20.08	\$22.06	\$41,773.97	\$45,892.23
Office clerks, general	\$16.09	\$16.44	\$33,466.70	\$34,202.41
Stock clerks and order fillers	\$11.52	\$12.56	\$23,971.94	\$26,123.89
Receptionists and information clerks	\$14.00	\$14.04	\$29,115.79	\$29,204.68
Customer service representatives	\$16.06	\$17.01	\$33,414.59	\$35,373.42
Bookkeeping, accounting, and auditing clerks	\$19.04	\$19.52	\$39,602.74	\$40,596.97
First-line supervisors/managers of office & admin support workers	\$27.54	\$29.47	\$57,289.45	\$61,303.17
Sales reps, wholesale & manufacturing, ex technical & scientific products	\$27.85	\$35.17	\$57,936.26	\$73,144.01
Security guards	\$13.66	\$15.18	\$28,406.49	\$31,572.79
Elementary school teachers, except special education	\$31.22	\$32.50	\$64,940.05	\$67,601.15
Network and computer systems administrators	\$38.51	\$39.71	\$80,091.39	\$82,592.52
Computer systems analysts	\$42.40	\$43.57	\$88,188.52	\$90,626.06
Computer support specialists	\$25.41	\$26.69	\$52,856.91	\$55,515.96
Computer software engineers, systems software	\$51.17	\$51.74	\$106,425.50	\$107,619.10
Computer software engineers, applications	\$45.13	\$46.38	\$93,860.40	\$96,471.25
Computer programmers	\$40.69	\$41.91	\$84,642.43	\$87,180.48
Accountants and auditors	\$33.45	\$36.34	\$69,585.42	\$75,580.01
Management analysts	\$44.07	\$46.44	\$91,656.17	\$96,602.60
General and operations managers	\$64.80	\$69.09	\$134,775.20	\$143,704.00

Per Capita Personal Income (2006)

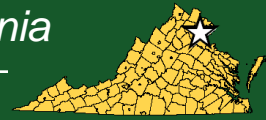
\$38,728

VIRGINIA ECONOMIC DEVELOPMENT PARTNERSHIP

5



Every reasonable effort has been made to assure the accuracy of this report through the use of standardized, reliable data sources, including the community. However, the Partnership provides this information "as is," and therefore, assumes no liability arising from the use of this report or data.



Median Family Income (FY 2008)

\$98,990

EDUCATION

Public School Enrollment

Level	Number	Fall 2008 Enrollment
Preschool	1	216
Elementary	64	39,428
Middle	18	18,433
High School	12	24,880

Student Teacher Ratio (2007-08)

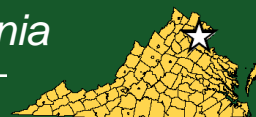
Elementary	14.2:1
Secondary	14.2:1
Percentage of 2004-2005 ninth grade membership graduating 2007-2008	72.4%
Percentage of high school graduates continuing education 2007-2008 (including military)	87.0%

Per Pupil Expenditure (FY 2008)

\$10,887.06

Workforce Development Facilities

Facility	Type
A.J. Ferlazzo Bldg Employment Center	Satellite Center
Cherokee Avenue Workforce Center	Emerging Center
Fairfax Workforce Center	Emerging Center
IMP Job Source Center	Satellite Center
Lake Anne Employment Resource Center	Satellite Center
Loudoun Workforce Resource Center	Satellite Center
Skillsource Center	Comprehensive Center
Sudley North Employment Resource Center	Satellite Center
Virginia Employment Commission - Prince William One-Stop Center	Comprehensive Center



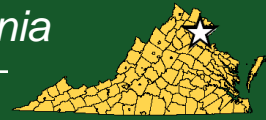
Higher Education Facilities

Facility	Fall 2008 Enrollment
George Mason University - Fairfax Campus	25,445
George Washington University - Alexandria Graduate Education Center	25,116‡
George Washington University - Arlington Graduate Education Center	25,116‡
George Washington University - Tysons Corner/McLean Campus	25,116‡
George Washington University - Virginia Campus	25,116‡
Northern Virginia Community College - Annandale Campus	17,170
Northern Virginia Community College - Alexandria Campus	12,705
Northern Virginia Community College - Woodbridge Campus	7,963
Northern Virginia Community College - Loudoun Campus	7,391
Germanna Community College - Locust Grove Campus	6,515‡
Northern Virginia Community College - Manassas Campus	5,354
University of Mary Washington - Fredericksburg Campus	5,084
Regent University - Washington D.C. Campus	4,460‡
Marymount University	3,548
George Mason University - Arlington Campus	2,583
George Mason University - Prince William Campus	2,023
Lord Fairfax Community College - Fauquier Campus	1,597
ITT Technical Institute - Springfield Campus	727
ITT Technical Institute - Chantilly Campus	475
Virginia International University	378
Northern Virginia Community College - Medical Education Campus	279
Centura College - Alexandria Campus	46
Old Dominion University - Northern Virginia Center	*
Virginia Tech - Northern Virginia Center	*
ECPI College of Technology - Northern Virginia Campus	†
Patrick Henry College	†
Sanford-Brown College	†
Stratford University - Tysons Corner Campus	†
Stratford University - Woodbridge Campus	†
Strayer University - Alexandria Campus	†
Strayer University - Arlington Campus	†
Strayer University - Fredericksburg Campus	†
Strayer University - Loudoun Campus	†
Strayer University - Manassas Campus	†
Strayer University - Woodbridge Campus	†
University of Management and Technology	†
University of Mary Washington - College of Graduate & Professional Studies	†
University of Northern Virginia - Manassas Campus	†
Virginia Theological Seminary	†

* Enrollment figures are included in participating colleges and universities.

† Enrollment figures are not available.

‡ Enrollment figures are for all campuses.



TRANSPORTATION

Interstates

Name	Distance
I-66	0.0 miles (0.0 km.)
I-95	0.0 miles (0.0 km.)
I-495	8.1 miles (13.1 km.)
I-395	8.6 miles (13.9 km.)
I-295	14.9 miles (24.0 km.)
I-695	19.1 miles (30.7 km.)
I-270	21.2 miles (34.1 km.)
I-370	25.0 miles (40.3 km.)

Note: Measured from border of locality/region.

Highways

Highway 1	Highway 123	Highway 15	Highway 213	Highway 215	Highway 234
Highway 28	Highway 29	Highway 55			

Note: 4-Lane US Highways located within locality/region.

Commercial Air Service

Washington Dulles International Airport, Washington, D.C. 6.6 miles (10.7 km.)

Aeroflot Airlines	Air Canada	Air France	AirTran Airways
All Nippon Airways	America West Airlines	American Airlines	American Eagle
Austrian Airlines	British Airways	Continental Airlines	Continental Express
Delta Air Lines	Delta Connection	Ethiopian Airlines	Grupo Taca International Airlines
KLM Royal Dutch Airlines	Korean Air Lines	Lufthansa German Airlines	Northwest Airlines
Saudi Arabian Airlines	Southwest Airlines	United Airlines	United Express
US Airways	US Airways Express	American Connection	JetBlue Airways
South African Airlines	SAS/Scandinavian Airlines	TED	Air Lingus
Copa Airlines	Iberia	Virgin America	

Ronald Reagan Washington National Airport, Washington, D.C. 16.6 miles (26.7 km.)

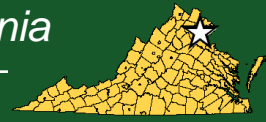
Air Canada	AirTran Airways	America West Airlines	American Airlines
American Eagle	Continental Airlines	Continental Express	Delta Air Lines
Delta Connection	Frontier Airlines	Northwest Airlines	Spirit Airlines
United Airlines	US Airways	US Airways Express	US Airways Shuttle
Midwest Airlines	Alaska Airlines	Air Canada Jazz	

Baltimore/Washington International Thurgood Marshall Airport , Baltimore, MD 46.5 miles (74.8 km.)

Air Jamaica	AirTran Airways	America West Airlines	American Airlines
British Airways	Continental Airlines	Delta Air Lines	Northwest Airlines
Southwest Airlines	United Airlines	US Airways	Mexicana Airlines
USA 3000 Airlines	Air Canada Jazz		

Hagerstown Regional Airport/Richard A Henson Field, Hagerstown, MD 52.9 miles (85.2 km.)

Note: Within 75 miles of nearest locality/region boundary.



General Aviation Service

Name	Runway Length
Manassas Regional Airport, Manassas	5,700 ft (1,737 m)

Freight Rail Service

CSX Transportation
Norfolk Southern Railway Company

Ports

Name	Distance
Virginia Inland Port At Front Royal	41.0 miles (66.0 km)
Port Of Richmond	86.0 miles (138.4 km)

Note: Measured from center of locality/region

UTILITIES

Electric

Northern Virginia Electric Cooperative
City of Manassas

Dominion Virginia Power

Natural Gas

City of Manassas
Washington Gas Company

Columbia Gas of Virginia

Telecommunications

Verizon South

Comcast Business Communications

Water

City of Manassas

Prince William County Service Authority

Waste Water Treatment

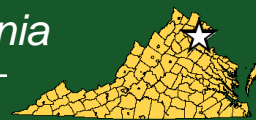
Prince William County Service Authority
City of Manassas

Upper Occoquan Service Authority

Solid Waste Disposal

City of Manassas Waste Transfer Station

Prince William County Landfill



FINANCIAL INSTITUTIONS

Bank	3rd Qtr 2008 Assets (in millions)
Bank of America, N.A.	\$1,359,070.9
Wachovia Bank, N.A.	\$664,223.0
SunTrust Bank	\$170,007.3
PNC Bank, N.A.	\$134,780.5
Branch Banking and Trust Company	\$133,166.2
TD Bank, National Association	\$98,613.1
Manufacturers and Traders Trust Co.	\$64,229.9
Chevy Chase Bank, F.S.B.	\$15,499.5
Fulton Bank	\$8,372.5
Provident Bank of Maryland	\$6,154.1
United Bank	\$4,199.5
Carter Bank & Trust	\$2,749.2
WoodForest National Bank	\$2,748.1
Virginia Commerce Bank	\$2,659.5
Cardinal Bank	\$1,632.2
Burke & Herbert Bank & Trust Co.	\$1,631.1
Citibank, N.A.	\$1,207.0
Access National Bank	\$655.7
Alliance Bank Corp.	\$552.1
The Fauquier Bank	\$499.5
Virginia Heritage Bank	\$215.6
First Virginia Community Bank	\$71.7

GOVERNMENT

Prince William County has a County Executive and an eight-member Board of Supervisors. Manassas has a City Manager and a seven-member City Council. Manassas Park has a City Manager and a seven-member City Council.

All have a comprehensive plan and zoning and subdivision ordinances.

Manassas serves as the county seat. Dumfries, Haymarket, Occoquan, and Quantico are incorporated towns within the county.

TAXES

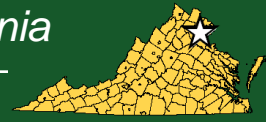
Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.



Manufacturer's Tax Profile (Manassas) [pdf](#)
Non-Manufacturer's Tax Profile (Manassas) [pdf](#)

Manufacturer's Tax Profile (Manassas Park) [pdf](#)
Non-Manufacturer's Tax Profile (Manassas Park) [pdf](#)

Manufacturer's Tax Profile (Prince William) [pdf](#)
Non-Manufacturer's Tax Profile (Prince William) [pdf](#)

CLIMATE

Average Temperatures

January 36°F (2°C)
July 75°F (24°C)

Average Annual Precipitation

Rainfall 39.27" (99.75 cm)
Snowfall 15.80" (40.13 cm)

COMMUNITY FACILITIES

Prince William Hospital in Manassas is a 170-bed general medical and surgical facility offering a variety of services including emergency room, cardiac rehabilitation and oncology. Potomac Hospital is a 153-bed full service acute care community hospital in Woodbridge. Additional hospital care is available in Fairfax, Alexandria, and Washington, D.C. Four public health centers operate in Manassas and Woodbridge providing clinics and additional public health services.

Over 400 physicians and 150 dentists practice in the community.

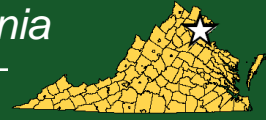
Nursing home care is available in the Lake Ridge and Manassas areas.

The Prince William Library, through its four full-service facilities and its six mini libraries, serves residents of the county and the cities of Manassas and Manassas Park. The library circulates in excess of 1.5 million books, records, and cassettes each year. Campuses of Northern Virginia Community College at Manassas and Woodbridge provide additional libraries for the public.

Shopping opportunities in Prince William County are extensive. Numerous shops featuring antiques and crafts complement the large assortment of shopping malls and centers. One of the nation's largest malls and Virginia's number one tourist attraction, Potomac Mills, contains 240 stores under one roof and offers outlet prices on thousands of name brands. Manassas Mall offers over 90 shops and specialty stores. Tackett's Mill Specialty Center has more than 50 shops in a beautiful New England style setting complete with a working 18th century gristmill. Old Town Manassas offers over 25 quaint shops and restaurants in an historic setting.

Over 100 places of worship are located throughout the community. Most leading Protestant denominations and the Roman Catholic faith are represented. Jewish synagogues are located in Dale City, Fort Belvoir and in adjacent Fairfax County. Moslem mosques are located in Manassas and Woodbridge. A Buddhist temple is located in Catlett.

The Mason Enterprise Center, a university-based economic development endeavor, recently opened at



George Mason University's Prince William Campus. The Center serves as an incubator and counseling center for local businesses and specializes in the areas of small business services, government contracting, international business, entrepreneurship, technology ventures, and telework initiatives.

For small and start-up businesses, Mason Enterprise Center offers an Incubator/Accelerator Program that provides the services, office space, and support businesses need to get started. Offices are located at Bull Run Hall on the GMU Campus in Innovation@Prince William Technology Business Park.

LIFESTYLE

The community is home to the Prince William Symphony Orchestra, Manassas Dance Company, more than 25 movie theaters, and numerous art galleries. Its proximity to Washington, D.C. affords residents easy access to a wide range of cultural and entertainment opportunities. Planning is underway for a performing arts center on the INNOVATION campus of George Mason University. This "La Scala" style opera house will be the home of numerous performing arts organizations and will offer a variety of performing arts experiences to the public.

Public recreation programs and classes are sponsored by both the county and cities. Public facilities encompass 73 ball fields, five outdoor swimming pools, two indoor pools, 29 tennis courts, 42 local parks, an indoor ice arena, and seven public golf courses. The Freedom Aquatic and Fitness Center is a state-of-the-art recreational facility jointly-funded and operated by Prince William County, the City of Manassas, and George Mason University. It offers an Olympic-style indoor pool and a variety of fitness opportunities to the citizens of Prince William County and Manassas.

The U.S. National Park Service administers the Manassas Battlefield Park and Prince William Forest Park. The battlefield was the site of two strategic battles of the Civil War and attracts thousands of visitors each year to the community. The 17,000-acre Prince William National Forest provides year-round hiking, camping and picnicking. The 400-acre Conway Robinson State Forest offers a site for forestry research and study and additional outdoor recreational facilities. The 508-acre Leesylvania Park offers hiking, boating, and a marina. Water and outdoor sportsmen will find the area attractive. Public and private marinas are located along the Potomac and Occoquan River shorelines. Numerous lakes and rivers boast an abundance of freshwater fish. Hunting for deer, wild turkey, and other small game is enjoyed in season. The county is popular with bicyclists who enjoy a variety of trails and roads available for their pursuits.

Prince William County is also home to professional baseball. The Prince William Nationals, Class A farm team of the Washington Nationals, play at the 6,000-seat Pfitzner Stadium in the County Recreational Complex.

The historic town of Occoquan provides residents and visitors with a glimpse of the 18th century. Self-guided walking tours are available to explore the streets of this national landmark village on the banks of the Occoquan River. Other notable attractions in the community include the Weems-Botts Museum in Dumfries; the National Museum of the Marine Corps in Quantico; and the Manassas Museum in Old Town Manassas.

Northern Virginia Economic Development Coalition

City of Manassas

Prince William County