

**QUANTICO GROWTH MANAGEMENT COMMITTEE**  
Prince William and Stafford Counties

**Lodging Subcommittee**

Initial Meeting – Wednesday, December 5, 2007, 2PM  
Stafford County Economic Development Department

**Attending**

Dana Fenton	-	Director, Legislative Affairs Office Prince William County
Janet Smith	-	Fairfield Inn, Potomac Mills PWC Regional Chamber of Commerce
Peter Sun	-	General Manager, Comfort Inn Stafford County Economic Development
Pat Thomas	-	Planner Prince William County
Jim Wahl	-	BRAC Coordinator Quantico Growth Management Committee

**Meeting Summary - Principal Conclusions & Recommendations**

- Supply at present appears sufficient, and occupancy rates are acceptable at present. 7 new hotel properties will be coming on line in the PWC Parkway corridor. There are occasional problems when major events are scheduled on the same weekend.
- The “per diem rate” continues to be an issue despite a concerted effort by the industry in this area to make an adjustment. Base Commander(s) do have an influence on this matter by contacting the GSA in writing to pursue a change. The Subcommittee suggested that this possible action, Base Commander Influence of per-diem rate, could become an initiative of the QGMC.
- The Subcommittee indicated that it would be helpful to receive a report from Quantico representatives providing more detailed information regarding the “schools” that would be operating at Quantico in the future, as well as the types of jobs that the relocation of agencies would be bringing to the Base/area.
- Subcommittee members discussed the type of inventory information is available from the industry. Much of this information deals with a much larger area than we are studying, but we can certainly draw from that data base. It was agreed to bring that type of hotel property data to the Subcommittee for a future report to the QGMC.



**Lodging Subcommittee:**

<b>Stakeholder Group</b>	<b>Representative</b>	<b>Alternate</b>
Prince William County	Dana Fenton	
PW Regional CofC	Janet Smith	
PWC/Manassas C&VB	Tabitha Mullins	
Stafford County	Peter Sun	M. C. Moncure
Fredericksburg Regional CofC		